



Jean Pierre van der Weerd

GENERAL

Residence: Meppel, The Netherlands
Date of birth: 07 – 07 – 1972
Nationality: Dutch
LinkedIn: nl.linkedin.com/in/jpvdw

ROLES

- Management consultant
- Interim manager
- Program manager
- Project manager / lead
- Supplier & contract manager
- Negotiator



EXPERTISE

- General management
- IT orchestration & management
- (Out)sourcing
- IT procurement, tendering & negotiations
- Supplier & contract management
- Utilities (Water / Energy)
- Local government
- IT-suppliers

COMPETENCIES

- Entrepreneurial (self-starter/leader)
- Decisive
- Situational awareness
- Independent
- Methodical
- Persuasive
- Structured
- Result-oriented

LANGUAGES

		
Dutch	native	native
English	excellent	excellent
German	excellent	good

PROFILE

Jean Pierre is a strong personality and born communicator. While working with a clear goal in mind he retains his sensitivity Management and specialist expertise go hand in hand. He swiftly realizes structure and a clear course. As an inspiring motivator he is able to get everyone enthusiastic for his ideas. He flourishes in a dynamic environment in need of sustainable results. His peers describe him as: "Extremely skilled and passionate in his work", "Has the unique skill of uniting people and encourage them to deliver results in time and in perfect quality", " In all roles Jean Pierre showed to have extreme good discipline for being in control, driving execution and being transparent and honest towards his colleagues or partners. He steers his "umfeld" towards the goals of the company. Combined with his extensive knowledge and experience this makes Jean Pierre a very valuable colleague as advisor or manager". "Under difficult circumstances, he kept focus and guided the team towards a great result. He is very much focused on the best results, thinks out of the box, acts as a strong influencer and is sensitive to the organization". "Jean Pierre is a highly creative team player, who develops many innovative ideas. He also has the ability to execute them, which makes a rare combination.

EDUCATION

2020 – 2021	IT Orchestration Management (CITRM)	Nyenrode University
1994 – 1997	Applied Communication Science (Msc)	University of Twente
1990 – 1994	School of Information Science (B ICT)	University Windesheim
1988 – 1990	HAVO (secondary education)	College Noetsele
1984 – 1988	MAVO (secondary education)	College Noetsele

SUMMARIZED WORK EXPERIENCE

2020 – present	Pensar bv	Interim professional
2013 – 2020	Lucide bv	Managing partner
2011 – 2013	Pensar bv	Interim professional
2007 – 2010	Conoscenza bv	Managing partner
2006 – 2007	2e2 Dynamic Integration & Sourcing bv	Business Unit Director
2003 – 2006	VCD Systems & Integration bv	Director
2000 – 2002	Dynomic bv (afsplitsing van Simac)	Manager consultancy
1997 – 1999	Simac Network Services bv	Manager Unix / Novell

COURSES / TRAININGS

2019	Best Value Procurement B+	Mars inkoopadvies
2018	ICT Contract management	IIR training & conferences
2018	Agile / Scrum foundation	Jeroen Koene trainingen
2015	Contract management	Inkoop Academy
2012	Certified Outsourcing Professional	Suerte
2010	Earned Value Management	Cupe Ltd.
2009	Masterclass negotiations	HCG
2008	ITIL V3 Bridge for service managers	HP
2007	Certified and accredited Cobit 4.1 trainer	IT-Preneurs
2005	Management development	SARV
2004	Competencies management	ISA
2003	Management policy & strategy	Mofundus
2002	Information Service Procurement Library (ISPL)	ISES
2001	Conquering resistance for experienced consultants	Schouten & Nelissen
2001	Prince 2	Simac
1999	Project management of implementations	ISES
1999	Coaching employees	Moret
1998	ITIL	Simac

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PUBLICATIONS

IT Orchestration & transformation

Weerd, van der J.P.H. (2021), Drivers and barriers of supplier-supplier cooperation in a triadic IT multisourcing cooperation context. In C. Hilhorst (Ed.), IT Regie en transformatie (pp. 86 - 92). Breukelen, The Netherlands: Nyenrode Business Universiteit.

ITSMF People

Bres, M.P., L. Zwieserijn, K. Vink en J.P.H. van der Weerd (2001), Praktijkcase Optimalisatie van ITIL processen van een Front Office, ITSMF People, jaargang 7, nummer 5, p. 23 – 26

IT-monitor

Bres, M.P. en J.P.H. van der Weerd (2000), Kwaliteitsdeterminanten van gebruikersondersteuning, IT-monitor, nummer 5, p 4 – 9.

Journal for Communication Science

Weerd, van der J.P.H., W.J.L. Elving, E.R. Seydel, R.O. Kerkhoven en L. de Vries (1998), Adaptatievermogen, het profijt van communicatie en de kwaliteit van communicatie bij turnarounds, tijdschrift voor communicatiewetenschap, jaargang 26, nummer 4, p. 272 – 282.

EXTRA CURRICULAR

- '16 – '19 Member International Association of Outsourcing Professionals
- '12 – '17 Secretary owners association De Salomonsonhof
- '05 – '08 Member young management VNO / NCW
- '04 – '11 Reviewer ITSM publications
- '03 – '10 Chair advisory board school of information science Chr. hogeschool Windesheim
- '02 – '09 Board member alumni association ViaWindesheim
- '00 – '16 ITIL & Cobit trainer for: HP, Paphos, IT-preneurs
- '00 – '19 Facilitator risk management workshops

09-2023 – 02-2024 Transition manager Equigy | crowd balancing platform

For Equigy, the consortium of transmission system operators from Italy, Austria, Switzerland, Germany and the Netherlands, Jean Pierre is supervising the transition from IT supplier IBM to the newly contracted supplier Capgemini. He is also supervising the internal Equigy transition which should enable the organisation to successfully take the next step in its growth.

05-2023 – present Management consultant TenneT TSO GmbH

The Dutch government has expressed its intention to sell the German part of TenneT. Jean Pierre is asked by the German IT management to assist it in this demerger on the German side.

03-2023 – present Negotiator Municipality of Groningen

Conducting the negotiations with the primary IT supplier of the municipality with the aim to extending the existing service agreement for parts of the services delivered.

01-2023 – present Management consultant Skal Biocontrole

For this regulator of the organic bio chain in the Netherlands, Jean Pierre is currently carrying out the European tender for a framework agreement aimed at the hiring of ICT professionals.

04-2022 – present Program manager Digital Transformation Municipality of Emmen

With a team of ± 60 colleagues, Jean Pierre is working on the realization of the digital transformation of the municipality of Emmen. This based on the Information Vision which he and his team have previously drawn up and which has been adopted by the municipality in 2021.

01-2022 – 10-2022 Project lead Vision on Information BOCE-partnership

BOCE is the partnership of the municipality: Borger-Odoorn, Coevorden and Emmen. For these municipalities, Jean Pierre worked on the creation of a joint vision on digital transformation.

09-2021 – 02-2022 Management consultant Bischof + Klein SE & Co. KG

Together with the board, management and employees, Jean Pierre developed the IT sourcing strategy for the entire IT landscape. The strategy was adopted by the executive board and will be executed in 2022 / 2023.

01-2021 – 04-2022 Interim IT-manager Municipality of Groningen

Jean Pierre was responsible for the day-to-day operations of the IT ecosystem of the municipality of Groningen.

02-2020 – 05-2021 Management consultant Digital Transformation Municipality of Emmen

At the request of the senior leadership, Jean Pierre elaborated the municipalities vision on digital transformation, including a realisation strategy and advice on the restructuring of the IT organisation.

08-2019 – 10-2022 Project manager application landscape tendering TenneT TSO bv

After years of IT single source, TenneT has switched to a best-of-breed sourcing strategy. This results in various European tenders that are carried out in parallel. Jean Pierre was asked to design and implement the management of these tenders as a program. For this he manages three multifunctional teams (purchasing, legal, IT and business) of a total of 20 professionals. Total value of tenders: approximately € 40 million, project budget € 1.5 million. Subsequently, Jean Pierre led the Transition from the incumbent to the future suppliers. (10-2021 – 10-2022).

06-2013 – 02-2020 Managing partner Lucide bv

As founder and owner responsible for procurement and contract management agency Lucide bv. This, with 17 own employees and approximately 7 external consultants servicing customers in local & central government, energy & water and business services. Providing knowledge, skills and capacity in the field of: procurement, contract management and service management.

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BEST PRACTICES

- ITIL / ASL / BiSL
- OPBOK
- Prince2
- PMBOK
- Cobit
- Agile / Scrum
- MoR (management of risk)
- eSCM-CL / eSCM-SP
- CATS-CM
- Best Value Procurement

TERMS & CONDITIONS

- ARVODI
- ARBIT
- GIBIT
- EMVI
- Fenit / ICT-Office

SYSTEMS / TOOLS

- MS Office suite (incl. MS Teams)
- MS Project (incl. P3M)
- Trello
- Jira
- Basecamp
- P3M
- Confluence
- Sparx Enterprise Architect
- Blue Dolphin
- Negometrix
- Negometrix portal (Commerce-hub)
- CTM Solution
- IFS / SAP
- Exact / synergy
- DaFinci
- Nutshell
- WebEx
- Zoom

EU TENDERING

- Negotiations procedure
- Open procedure
- Restricted procedure
- Market consultation

09-2018 – 12-2018 **Project manager market consultation new digital workplace** **TenneT TSO bv**
Leading up to the European tender for a new digital workplace for the whole of TenneT, Jean-Pierre carried out a mark consultation. He led a small team of 6 subject matter experts (IT, procurement, finance, legal, HR).

09-2017 – 03-2018 **Project lead implementation & certification ISO 27001** **TenneT TSO GmbH**
Jean-Pierre led the project to obtain the ISO 27001 certification. With a team of approximately 12 TenneT employees (Dutch and German), TenneT TSO GmbH successfully completed the ISO audit in March 2018.

10-2016 – 06-2020 **Project manager & consultant IT-outsourcing** **Municipality of Groningen**
Jean-Pierre was responsible for the successful European procurement and outsourcing of the entire IT. With his team of approximately 12 professionals, he devised the tender strategy, elaborated the bill of requirements and carried out the tender according to plan. Contract value € 72 million, contract duration 6 years. After the tender, Jean-Pierre remained associated with the municipality as a trusted advisor for the executive leadership.

09-2014 – 02-2017 **Interim manager architecture** **TenneT TSO bv**
For TenneT, Jean-Pierre has merged the individual IT architects from the different departments and countries into one architecture department (26 fte). Processes, products and services are recalibrated and tailored to customer needs. Rationalization of the application landscape has been carried out. Governance is embedded and performance is measured and accounted for through KPI's. In addition, Jean-Pierre was responsible for the preparation of the half-yearly presentations from the CIO office towards the Supervisory Board

12-2013 – 08-2014 **Management consultant** **Arvato Systems GmbH / Bertelsmann**
Arvato Systems is the IT branch within the Bertelsmann group. Commissioned by the Bertelsmann CIO, Jean Pierre coordinated the cooperation between four market units and the internal data centre in such a way that the joint IT services are delivered coherently toward customers. In this project Jean-Pierre directly led 8 team members (4 project leaders, 3 service managers and 1 security officer) who in turn prepared 60 service managers and their organizations to work with and within the new governance.

10-2012 – 03-2017 **Contract manager** **Futuro bv**
Futuro bv was the partnership of five drinking water companies until the end of 2017. As a shared service centre, the company provided ICT services to its shareholders (the drinking water companies). Jean-Pierre provided Futuro with contract management for the various outsourcing contracts with Capgemini, Accenture and SAP.

06-2012 – 02-2014 **Consultant & project manager software development** **TenneT TSO bv**
Acquisition and implementation of a new Market Management System (MMS). Together with the Energy Management System (EMS), this system is the heart of a TSO's system landscape. In this role, Jean-Pierre managed employees of TenneT as well as the two suppliers from France and the Czech Republic. Size 62,000 hours, team 23 FTE, contract value € 36 million.

06-2011 – 10-2012 **Project manager new market model** **DSO Alliander**
The energy sector executes an elaborate programme called "Stroomopwaarts" targeted at improving the consumer market model. The programme has led to a more transparent way of interaction between energy market parties and customers. Responsible for the implementation of this new consumer market model. The project entails the necessary process, organisational and IT changes.

08-2010 – 06-2011 **Consultant IT-outsourcing** **TenneT TSO GmbH**
Tendering for the outsourcing of the total IT of Transpower GmbH, acquired by TenneT from Eon. Bill of requirements, assessment of offers, negotiations with suppliers, drafting of contracts. Value € 96 million.

03-2009 – 07-2011 **Consultant & project lead Customer Care & Billing system** **Futuro bv**
Development, implementation and management of a Customer Care & Billing application based on SAP. Responsible for the European tender and implementation of the SAP solution including third party solutions such as customer self-service, the hosting infrastructure and the application and technical management.

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06-2008 – 02-2009 Interim manager IT Operations Raet bv

Responsible for: internal automation, mainframe operations and SaaS operations (36 fte, annual operation € 11 million). Specific assignments: upgrading the SaaS infrastructure, redesigning the data centre and realizing a fallback location, increase employee professionalism in order to facilitate outsourcing, obtaining the ISAE 3402 (formerly SAS70) level II certification.

06-2007 – 08-2008 Project manager IT migration Dutch unemployment office UWV Amsterdam

Responsible for migrating UWV applications from incumbent supplier Getronics to future supplier IBM. On the client side responsible for the migration. Including: hardware, software, future systems management, phasing out existing contracts, etc.

06-2006 – 05-2007 Business Unit Director 2e2 Dynamic bv and TCI Intranetworking bv

Responsible for profit & loss and the development of two ICT companies within the 2e2 Group. Responsible for: sales, design, implementation and management of ICT infrastructure solutions. 66 fte, € 16 million yearly turnover.

01-2003 – 06-2006 Director VCD Systems & Integration bv

Responsible for profit & loss and the development of this system integrator company within the VCD IT group. The organization consisted of three departments: sales, projects and the support centre. Shift realized from hard- and software driven to a services oriented company. In 2004 completely new service developed in the form of SaaS computing / hosting applications. For this, VCD received the HP / Microsoft partner excellence award. From 21 fte, € 4 million turnover to 38 fte, € 8.5 million turnover.

01-2000 – 01-2003 Manager consultancy / project management Dynamic bv

Building this business unit from scratch. Sixteen consultants and project managers. Profit & loss responsible. Staffing services, pre-sales, fixed price IT projects and consultancy assignments.

09-1997 – 12-1999 Manager Unix / Novell Simac Network Services bv

Rebuilding and managing a team of Unix and Novell specialists. The group had been reduced by reorganizations to 6 fte. After two years there was a team of 21 well-trained specialists. The growth could be achieved by an internal Unix training.